



# Service

by

DS Transport Solutions

## WE ARE ALWAYS THERE FOR YOU!

DS: the company that never sleeps!

Our 24/7 operation is a DS innovation that has so far proved valuable for our clients. In an environment of an ever-increasing international competition, we respond with the “absolute” service. We do not know exactly when one of our clients will need something. We do not know when something extraordinary will happen. We know that whatever happens, whenever happens, for whatever you need us, we will be ready to serve you and provide solutions.

- *24/7 service for any transport demand and planning*
- *24/7 contact with the person in charge of the transport*
- *24/7 monitoring of the transport*
- *24/7 contact with the experienced DS staff*
- *Direct communication with the points of loading or the delivery points on behalf of the client*

**“ We never forget that along with your products we also carry your good reputation.”**





# Safety

by  
DS Transport  
Solutions

## MULTIPLE POINTS “SAFETY ZONE”

We pick up safely, store safely, transport safely and deliver safely. To every client's question “Do you undertake this?” we literally answer, “Yes, of course!”

- *Reliable, modern fleet of vehicles*
- *High standard storage facilities*
- *Knowledge and application of the legislation of the European states*
- *Leading international partners*
- *Specialized in the transport of “sensitive” consignments*
- *Insurance from the German company LUTZ Assekurnaz GmbH, for €360.000 per consignment*

**“We never forget that along with your products we also carry your good reputation”**





# Speed

by  
DS Transport  
Solutions

## WE DO NOT WASTE A MINUTE!

In transport every minute counts. Every minute of delay from the scheduled delivery time counts even more. In DS we respond promptly and in combination with our EURO 6 Fleet of the latest technology, we recommend the ideal route for the prompt and efficient delivery of your products.

- *Option for 2 drivers per vehicle*
- *EURO 6 fleet of new vehicles*
- *Adaptation and flexibility for potential delays by external factors*
- *Ability to transport through Italy (by ship) or by land (Bulgaria - Serbia)*

**“We never forget that along with your products we also carry your good reputation.”**



**DS transport**  
SOLUTIONS

# Technology

by  
DS Transport  
Solutions



## ADVANCED SOFTWARE

The software we use calculates a number of parameters: type of consignment, the desired temperature, volume, time constraints, truck routes, connections etc. and proposes the most cost-effective, fastest and safest solution for every task.

- *Fleet monitoring using a GPS system*
- *Electronic temperature monitoring throughout the transport process*

**“We never forget that along with your products we also carry your good reputation.”**



**DS transport**  
SOLUTIONS



# Trust

by  
DS Transport  
Solutions

## OUR CLIENTS SPEAK FOR US

Despite the crisis, we doubled our turnover in one year. This is because we establish solid relationships of trust with our clients, offering them more than they expect. We know that your prestige relies on our own consistency. And we always strive to keep your prestige very high.

In the next page, two of our clients, **Mrs. Nikoletta Tarfali** (Export Manager of ALTERRA SA) and **Mr. George V. Schizas** (Purchasing Manager of the Hellenic Catering Group of Companies), present their views regarding our cooperation.

**“We never forget that along with your products we also carry your good reputation.”**



**DS transport**  
SOLUTIONS

**Nikoletta Tarfali**  
**Export Manager of ALTERRA SA**



*“Mr. Spiros Koussis, founder and owner of DS Transport Solutions, managed to achieve the combination of the north European professionalism with the Greek flexibility and warmth. Trained in the German transport, he managed to include the German transport philosophy in the Greek reality. We started on a trial basis and now we are in the 4<sup>th</sup> consecutive year of continuous and uninterrupted cooperation. Consistency, flexibility and high quality service, both in the transport and transaction services make the DS Transport Solutions a necessary ally and our loyal partner in the difficult task of our export transport activity, tackling together all the problems of the Greek reality.”*

**George V. Schizas**  
**Purchasing Manager of  
the Hellenic Catering  
Group of Companies**

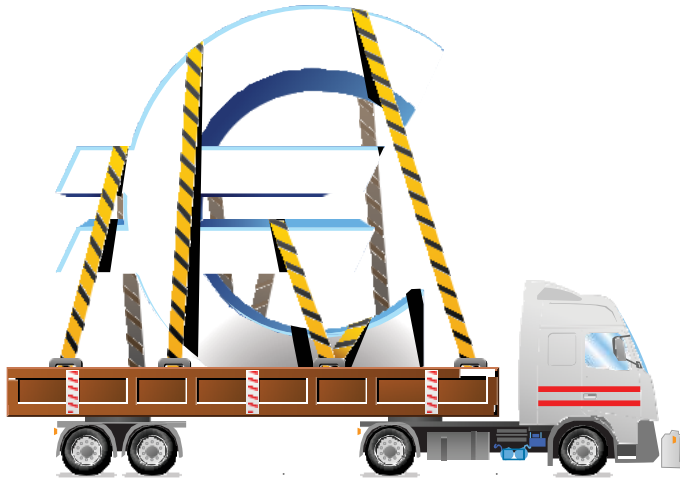


*“The most important assurance that a Logistics system of a commercial and industrial company can offer is the proper delivery of goods and raw materials. The proper coordination of a well-oiled machine of receipts and producers imparts safety, reliability and, of course, profit to the company. The DS Transport Solutions is a key link in our supply chain, and there are reasons for which it was chosen to participate in our daily struggle.*

- *DS Transport Solutions has all the appropriate tools for the monitoring and optimization of the consignments at all stages of the transport process, thus ensuring the successful and efficient delivery*
- *DS Transport Solutions has an experienced staff, professionals in the field ready to solve any problems that may arise*
- *DS Transport Solutions is always there to deal with problems as a partner and member of our corporate team.”*

**“We never forget that along with your products  
we also carry your good reputation.”**





# Economy

by  
DS Transport  
Solutions

## COST-EFFECTIVENESS

We know how to thoroughly examine all the possibilities to lower the costs without affecting the quality of service. The technology we use is a valuable assistance in planning the delivery of the consignments and the routes and the good condition of our vehicles and drivers. Our prices in relation to the quality we offer are the most competitive in the market.

*Depending on the client's product we offer:*

- *Direct search of the most cost-effective proposal through a large network of partners*
- *Stable prices throughout the year for frozen products*
- *Seasonal prices for fresh products (e.g. fruits in the summer period)*
- *Ability for roundtrip services at the most competitive prices*

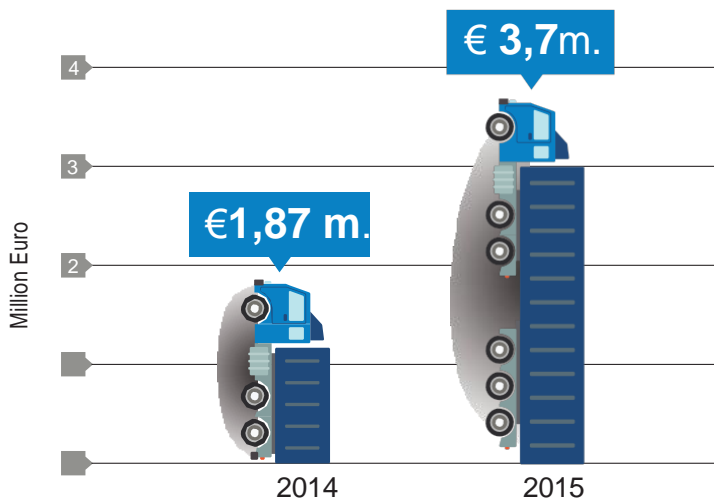
**“We never forget that along with your products we also carry your good reputation.”**



**DS transport**  
SOLUTIONS

# Development

by  
DS Transport  
Solutions



## WE ADVANCE DESPITE THE CRISIS

The crisis is both a risk and an opportunity. We took advantage of the opportunity to offer our clients better and cheaper transport solutions compared to those available in the market so far. And the market rewarded us. Within a year, our company doubled its turnover and continues with the same strong upward trend. This success only means that DS Transport Solutions has satisfied clients.

**GIVE US THE OPPORTUNITY  
TO PROVE WHAT WE CAN DO  
FOR YOU**

**“We never forget that along with your products  
we also carry your good reputation.”**



**DS transport**  
SOLUTIONS